

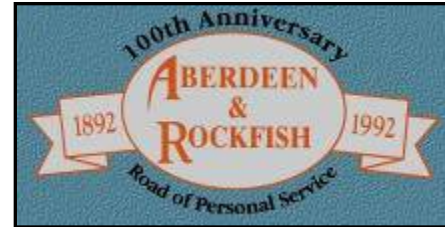
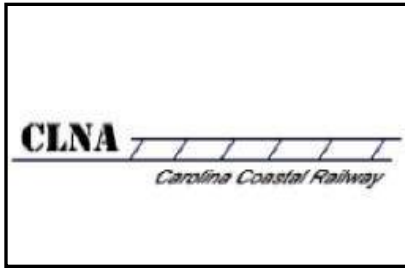
# BUILDING

NORTH CAROLINA



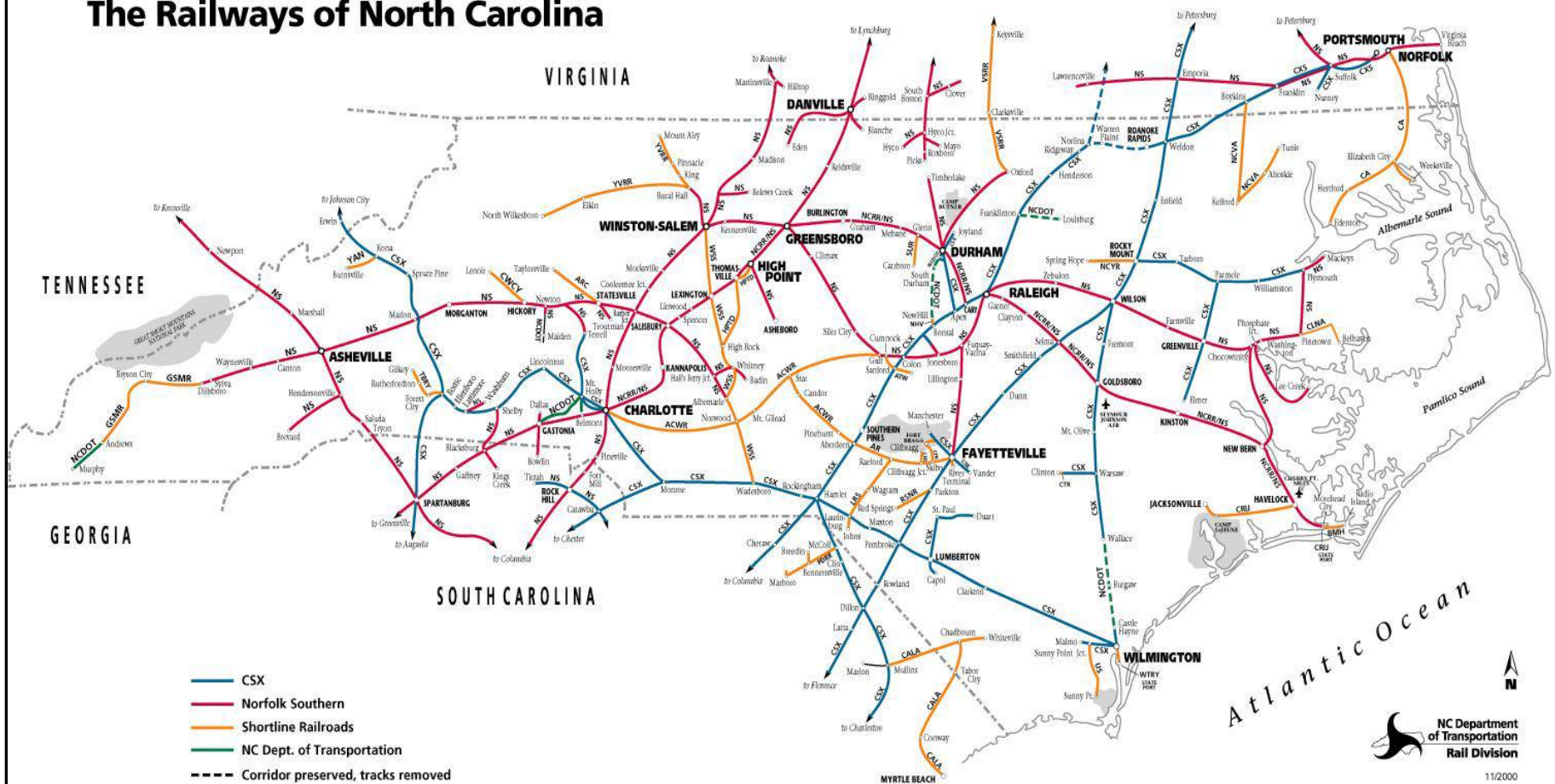
# NORTH CAROLINA'S RAILROAD INDUSTRY

WHO WE ARE.....  
WHO WE SERVE.....





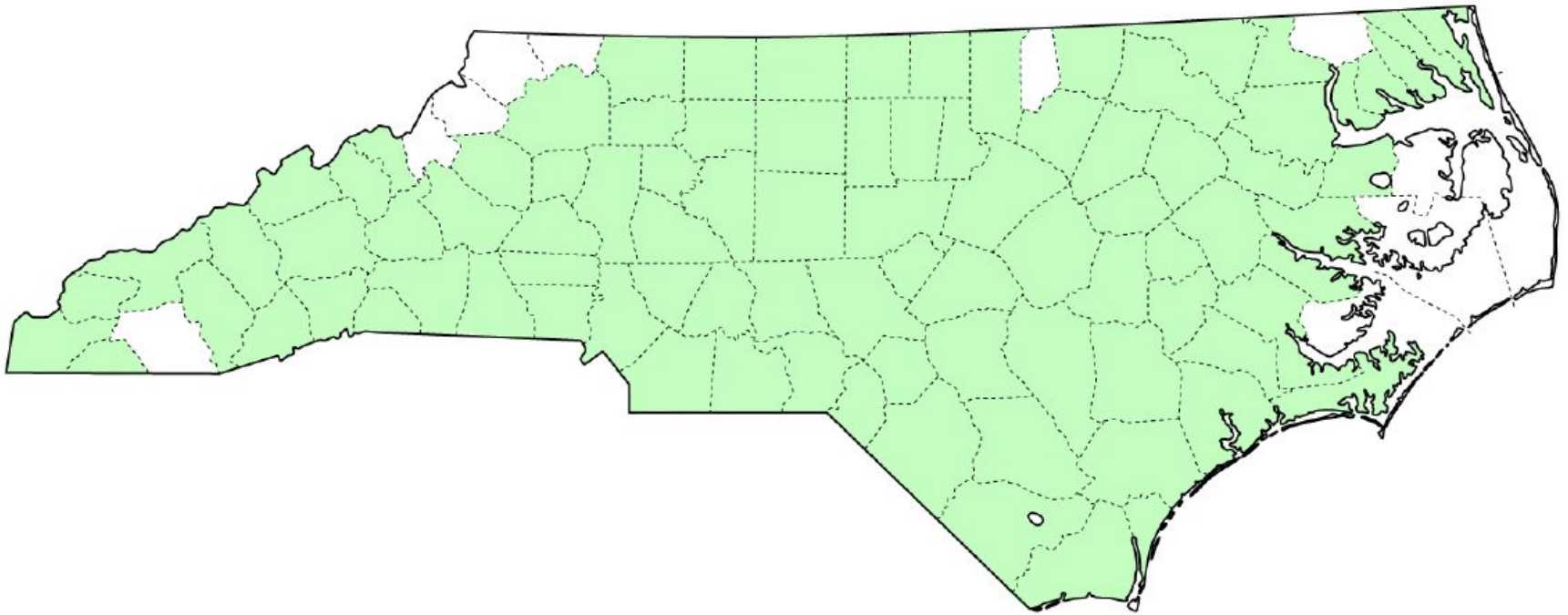
# The Railways of North Carolina



# WHO WE ARE

- 20 Railroad Companies
- 2,500 Miles of track
- 2,600 + Employees
- Work with communities to develop Industrial Sites
- 18 short line railroads and 2 class I railroads
- A green industry that reduces annual greenhouse gas emissions

# COUNTIES SERVED



# WHO WE SERVE

- Operate in 89 Counties
- Carry 1.7 million carloads of freight per year – equivalent to 6 million truckloads
- Industries: forest products, fuels, chemicals, poultry, agriculture, metals, construction, power plants
- Serve all sea ports in North Carolina

# New Rail Customers for Short Lines 2008-2010

Pax Industries/ polyethylene trans-load, Taylorsville, **Alexander County**  
Spartan Polymers/ polyethylene trans-load, Taylorsville, **Alexander County**  
East Carolina Soy/ receives soybeans for processing, Pantego, **Beaufort County**  
Kenan Advantage Group (KAG)/ Transloading & Distribution Services, Midland, **Cabarrus County**  
Midland Transload Facility/ Rail to truck transload, Midland, **Cabarrus County**  
W.E. Bailey/ Sweet Potatoes, Chadbourn, **Columbus County**  
Perdue Farms/ Soy Beans, Chadbourn, **Columbus County**  
Byrd and Sons/ Limestone, Chadbourn, **Columbus County**  
J T Russell/ Trans-loading Facility, **Davidson County**  
Osage Inbound Ethanol/ Rural Hall, **Forsyth County**  
Providencia USA/ manufacturing nonwoven fabric, Statesville, **Iredell County**  
Noble Oil/ waste oil transfer on ATW site, Sanford, **Lee County**  
Frontier Logistics/ Packaging and Distribution, Star, **Montgomery County**  
Sterling Transport / bulk transloader, Aberdeen, **Moore County**  
Ply bond/ Trans-loading, **Nash County**  
Carolina Marine Terminals/ Urea Transload, Wilmington, **New Hanover County**  
Clean Burn Fuels / Dundarrach– ethanol producer, **Raeford County**  
Alpla / plastic bottle manufacturer, Raeford, **Raeford County**  
Sunoco Outbound Butane – East Laurinburg, **Scotland County**  
A&M Consultants/ Trans-load to customers that do not have rail, Crutch field, **Surry County**  
Seaboard Timber/ ship logs and poles, Plymouth, **Washington County**









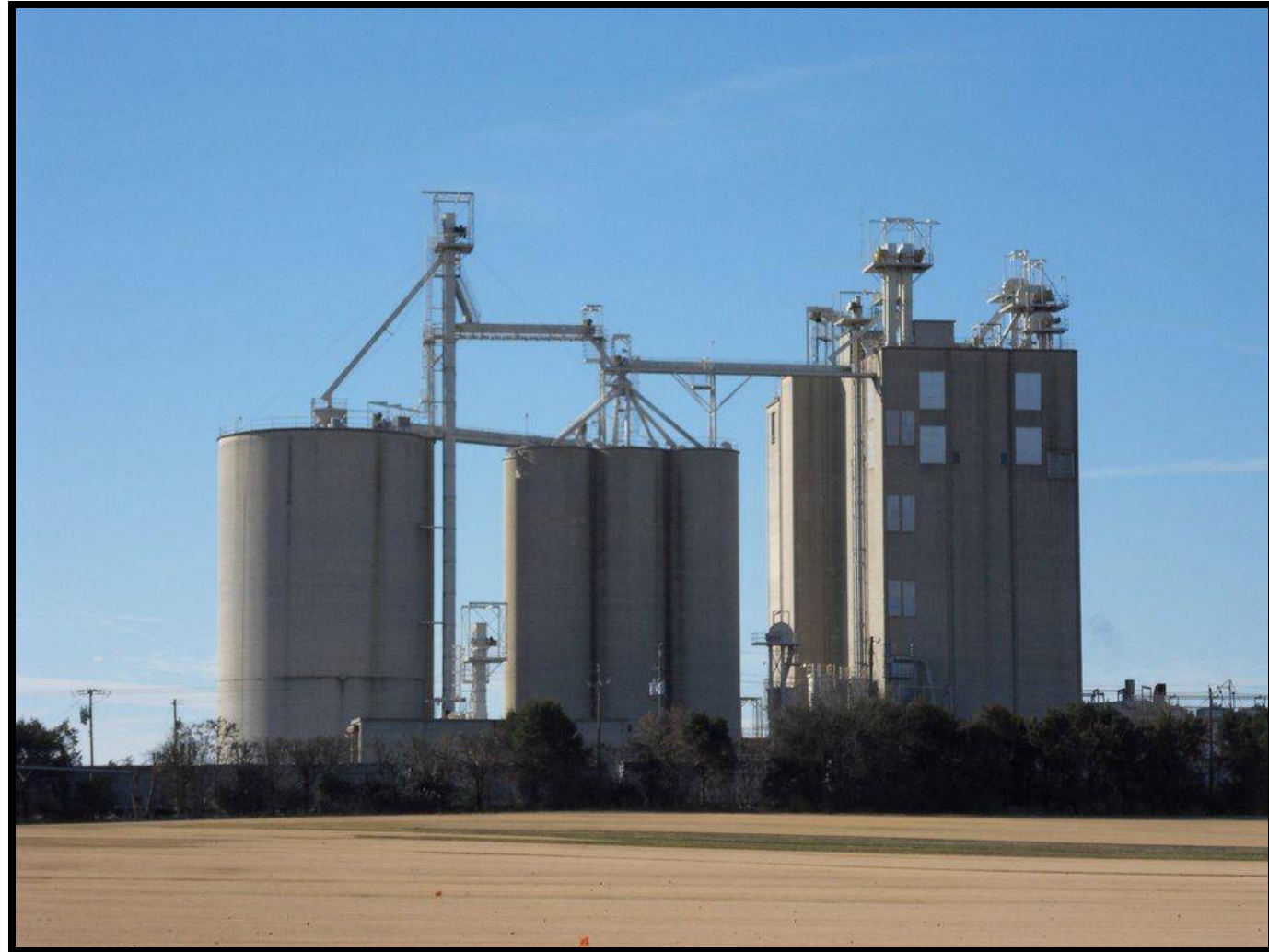
Raeford, NC



Candor, NC



- Cofield (NCVA)
- Plymouth (CLNA)
- Nash Co. (NCRY)
- Candor (ACWR)
- Elkin (YVRR)







Tunis, NC





# RAILROAD NECESSITIES TO SERVE CUSTOMERS AND COMMUNITIES IN THE 21<sup>ST</sup> CENTURY

## **INFRASTRUCTURE, INFRASTRUCTURE, INFRASTRUCTURE**

Track and Bridges must be upgraded to meet current industry standards.



- Track requires heavier rail, better tie condition and more ballast to safely and efficiently handle 286,000 pound rail cars (industry standard). This can cost up to \$1 million per mile.
- Bridges must be upgraded to support 286,000 pound rail cars.

# ESTIMATED COSTS TO BRING SHORT LINE RAILROADS UP TO CURRENT 21<sup>ST</sup> CENTURY STANDARDS

**•NECESSARY TO KEEP CURRENT CUSTOMERS  
COMPETITIVE AND SUPPORT ANTICIPATED  
FUTURE GROWTH  
(PROJECTED TO DOUBLE BY 2020)**

- TRACK \$ 105.5 Million
- BRIDGES \$ 7.5 Million



# NEED FOR PUBLIC/PRIVATE INVESTMENT

- Public investment is needed in the Railroad system in order to insure that the we will be able to meet the needs of shippers, communities and North Carolina in the 21<sup>st</sup> Century.
- PUBLIC INVESTMENT NEEDED FOR SHORTLINES - \$5 Million per year to be administered by the NC DOT – Rail Division
- Railroads will continue to invest in their properties and operations and will provide appropriate matches for public investment.

# Contact info for our Railroads

## **Aberdeen & Rockfish Railroad**

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## **Aberdeen Carolina & Western Railway**

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Vice President & General Manager  
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Phone: 910-428-9030  
Fax: 910-428-2966  
[generalmanager@acwr.com](mailto:generalmanager@acwr.com)

## **Alexander Railroad Company**

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President & General Manager  
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## **Atlantic & Western Railway**

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138 S. Steele St.  
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## **Caldwell County Railroad Company**

Don McGrady, President  
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[donaldmcgrady@bellsouth.net](mailto:donaldmcgrady@bellsouth.net)

## **Carolina Coastal Railway Inc.**

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## **Carolina Southern Railroad Company**

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## **CSX Transportation, Inc**

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## **Chesapeake & Albemarle Railroad**

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Fax (252) 332-3325  
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## **Great Smoky Mountains Railroad**

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## **High Point, Thomasville & Denton Railroad**

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Winston-Salem, NC 27107  
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Fax: (336) 788-9085  
Contact: Jeff Butler, Jr., Assistant Manager Administrator  
Email: [Jeffery\\_Butler@csx.com](mailto:Jeffery_Butler@csx.com)

## **Laurinburg & Southern Railroad**

915 J South Main Street  
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Laurinburg, NC 28353  
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Fax: (910) 276-2853  
Contact: Tim Abbott, Eastern Regional V.P.  
Email: [tpabbott@embarqmail.com](mailto:tpabbott@embarqmail.com)

### **Nash County Railroad**

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### **Norfolk Southern Corporation**

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Fax  
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### **North Carolina & Virginia Railroad**

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Fax (252) 332-3325  
Contact: Todd Gruenemeier, General Manager  
E-mail: [todd.gruenemeier@railamerica.com](mailto:todd.gruenemeier@railamerica.com)

### **North Carolina Railroad Company**

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Fax: 919-534-1880  
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### **Thermal Belt Railway**

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[donaldmcgrady@bellsouth.net](mailto:donaldmcgrady@bellsouth.net)

### **Wilmington Terminal Railroad**

Billy Tucker  
General Manager  
1717 Woodbine St.  
Wilmington, NC 28401  
Phone: 910-343-0461  
Fax: 910-251-8159  
[btucker@gwrr.com](mailto:btucker@gwrr.com)

### **Winston Salem Southbound Railroad**

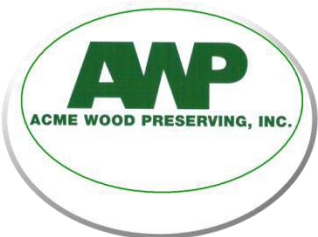
4550 Overdale Road  
Winston-Salem, NC 27107  
Phone (336) 788-9407  
Fax (336) 788-9085  
Contact: Jeff Butler, Assistant Manager Administrator  
Email: [Jeffery\\_Butler@csx.com](mailto:Jeffery_Butler@csx.com)

### **Yadkin Valley Railroad**

Todd Burchette  
Regional Vice President  
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Fax: 336-969-9168  
[yvrr@triad.rr.com](mailto:yvrr@triad.rr.com)



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DATE APRIL 15, 2011

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\$ 9,300,000.<sup>00</sup>

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